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Real IT Certification Exam Study guide/Braindumps

Exam : **C-S4CS-2402**

Title : SAP Certified Associate -
Implementation Consultant -
SAP S/4HANA Cloud Public
Edition - Sales

Vendor : SAP

Version : DEMO

NO.1 You are working on a Sale from Stock (BD9) process in SAP S/4HANA Cloud Public Edition. Which of the following process steps is the shipping specials responsible for? Note: There are 2 correct answers to this question.

- A. Create outbound delivery
- B. Add freight costs
- C. Check the notifications
- D. Run Advanced Available-to-Promise

Answer: A,B

NO.2 Which tasks are mandatory before you can migrate data for a specific object? Note: There are 2 correct answers to this question.

- A. Predecessor objects have been migrated
- B. All previous migration projects are in the "Finished" status
- C. You select the same migration method previously used for other objects
- D. Permission to migrate the data has been assigned

Answer: A,D

NO.3 What do you use to collect the values that are entered into the configuration activities in SAP Central Business Configuration?

- A. SAP Cloud ALM Processes app
- B. SAP Cloud ALM Requirements app
- C. Availability and Dependencies of Solution Processes Excel
- D. Business Driven Configuration Questionnaire

Answer: D

NO.4 Which of the following are main steps in the free of charge delivery process? Note: There are 2 correct answers to this question.

- A. Perform delivery split
- B. Confirm proof of delivery
- C. Create outbound delivery
- D. Create sales order

Answer: C,D

NO.5 Which business roles are relevant for the SAP Fiori Analytical Apps for Sales (1BS) process? Note: There are 3 correct answers to this question.

- A. Sales Manager
- B. Shipping Specialist
- C. Billing Clerk
- D. Returns Clerk
- E. Internal sales representative

Answer: A,D,E

NO.6 In a predictive model, what does the predictive power measure?

- A. The ability to have the same level of performance on every new dataset
- B. The ability of the input parameters to explain the target
- C. The quantity of predictions that can be realized in the unit of time
- D. The percentage of correct responses in the output dataset

Answer: B

NO.7 When you execute the Sell from Stock (BD9) process, which criteria determine the shipping point in the sales order? Note: There are 3 correct answers to this question.

- A. The transportation group from the material master record
- B. The shipping condition from the business partner master record of the sold-to party
- C. The delivering plant determined or entered in the sales order item
- D. The loading group from the material master record
- E. The transportation zone from the business partner master record of the ship-to party

Answer: B,C,D

NO.8 What is different in the account posting of a down payment request, compared to the account posting of an invoice? Note: There are 2 correct answers to this question.

- A. Cost center
- B. General ledger (G/L) indicator
- C. Reconciliation account
- D. Chart of accounts

Answer: B,C